



TRUE.
BLUE.
TRANSITION.

REQUEST FOR INFORMATION
DATE: OCTOBER 17, 2023
GUYANA DEEP WATER OPERATIONS INC.
A Subsidiary of SBM OFFSHORE
GDO-SCM-053

REQUEST FOR INFORMATION (RFI)
ON BEHALF OF GUYANA DEEP WATER OPERATIONS INC. (GDO)

MARKET ASSESSMENT

Leasing of Radios
GDO- SCM-053



1. BACKGROUND

Guyana Deep Water Operations Inc. (GDO), hereinafter referred to as the "Company", a subsidiary of SBM Offshore, is the operator of the Liza DESTINY, Liza UNITY and PROSPERITY Floating Production, Storage and Offloading (FPSO) vessels. SBM Offshore provides floating production solutions to the offshore energy industry, over the full product life cycle. The Company is market-leading in leased floating production systems with multiple units currently in operation and has unrivalled operational experience in this field. The Company's main activities are the design, supply, installation, operation and the life extension of Floating Production, Storage and Offloading vessels. These are either owned and operated by SBM Offshore and leased to its clients or supplied on a turnkey sale basis.

2. GUYANESE CONTENT

Guyanese content development is the key factor to the success of our operation. We are committed to establishing Guyanese partnerships and develop local content. Thus, at technical and commercial similarities between bidders, we will consider the following preference:

1. Guyanese Company (as per definition in Act No. 18 of 2021, LOCAL CONTENT ACT 2021)
2. Guyanese-owned, registered in Guyana
3. CARICOM-owned, registered in Guyana
4. CARICOM-owned, not registered in Guyana
5. International company

It is our commitment for long-term sustainability to create social and commercial benefits back to Guyana whenever possible without jeopardising the HSSE and Quality of the products and services to be delivered as well as for our crew and facilities. Companies answering the RFI will have to present their involvement for the Guyana community and/or any involvement in sustainability projects or development in Guyana.

3. OBJECTIVE

The objective of this Request for Information (RFI) is to assess the local market and gather technical and operational information from suppliers for the Leasing of Motorola Radios and Auxiliaries for the Liza DESTINY, Liza UNITY and PROSPERITY FPSOs.

At minimum, these should include Motorola Radios, Remote Speaker, Headset, PTT Adopter, External Speaker, Repeaters and Booster Units as listed below per vessel.

TOTAL	UHF	VHF	Remote Speaker	Headset	PTT Adapter
	213	21	45	432	174

In addition to the equipment, the leasing supplier must be able to provide:

- Experienced technicians to conduct repairs.
- Experienced Service Technician for fleet visits at periodic intervals for integrity checks.
- The company must have enough supplies to meet the demand from SBM Offshore Fleet-wide DNY/UNY/PTY + future add-on vessels especially all at same time. No unit should wait because of another unit's demand.
- 10% spares should be available onboard for each item listed. These should include Quick Repair items, microphones for headset, microphone hygiene tape, headset hygiene kits, etc.
- Must have appropriate code plugs according to the hardware supplied for basic troubleshooting on board.
- Need to consider the minimum number of UHF radio signal repeaters / boosters installations between FWD to AFT. This is to avoid any black spot.

Additional Supplier Requirements for your submissions as per the below:

- Please provide a description of how you propose to provide services listed above, inclusive of delivery schedule (number of days) and proposed service center to be used (name and location) for each category and brand of equipment.
- Please provide past references of where you have performed similar services.
- Please consider that our payment term is 30 days after the receipt of correct invoice.
- Please inform if you represent any international brand here in Guyana.
- Please provide proof of Certification/Manufacturer approval.
- If applicable, please provide Joint Venture Agreement, Subcontractor Agreement or Local Content Certificate

4. TIMETABLE

TIMETABLE		
Bid Package Identification	RFI Issuance date	RFI Due Date (17:00hrs. GYT)
	Oct 17, 2023	Oct 31, 2023

*Bid package opportunities may subject to change at the discretion of GDO without prior notice.

Please be informed that if you don't reply to our Request For Information (RFI) within the expected timeframe, or you miss the deadline to provide required documentation, your company may not be considered for this supply.

5. RFI INSTRUCTIONS

Bidder shall not contact any other employee of GDO who are in any way related to this RFI process during the process, unless otherwise specifically instructed.

5.1. Deliverables

- 5.1.1. Bidder shall fill and return the **COMPANY INFORMATION** document provided
- 5.1.2. Bidder shall provide the **ADDITIONAL SUPPLIER REQUIREMENTS'** documents, under Item 3: OBJECTIVE
- 5.1.3. Bidder shall provide additional information using prescribed forms or templates when specifically instructed

5.2. Registrations

- 5.2.1. Bidder shall register with the **Centre for Local Business Development (CLBD)** in Guyana

6. DELIVERY

- 6.1. All documents required shall be delivered at the following email addresses before the RFI Due Date, October 31, 2023 COB (Close Of Business, 17:00 hrs.). No delay or extension will be granted.
narima.rodriques@sbmoffshore.com
GuyanaDeepwaterOperationsInc@SBMOffshore.com
- 6.2. The email title format must respect as follow:
GDO-SCM-053 - Leasing of Radio- Your Company Name -- Final RFI Submission
- 6.3. Your e-mailed responses should be limited to a reasonable size (<15MB). If the response is >15MB, then multiple submissions (<15MB) are acceptable.

7. FOLLOW-UP PROCESS

Upon screening of your company details with the Centre of Local Business Development (CLBD) portal, you will receive pre-qualification questionnaires from GDO. It is within your responsibility to meet the necessary deadline to go further for consideration. During this time, you may still receive Request for Quotations (RFQs), but final award will ONLY be to qualified companies.

8. DISCLAIMER

This RFI is not an invitation to tender for the described Scope of Supply. GDO has no commitment or obligation, implied or otherwise, to issue a tender or enter a contract related to the described Scope of Supply. Participation in this RFI exercise does not construe or imply any commitment to any party or entitle any party to any indemnity or any form of payment from GDO.

Sincerely,

GUYANA DEEP WATER OPERATIONS INC.