

**REQUEST FOR INFORMATION (RFI)**  
ON BEHALF OF GUYANA DEEP WATER OPERATIONS INCORPORATED (GDO)

**Supply and installation of cameras**



## 1. BACKGROUND

**Guyana Deep Water Operations Incorporated (GDO)**, hereinafter referred to as the "Company", a subsidiary of SBM Offshore is the operator of the Liza Destiny, Liza Unity and Prosperity Floating Production, Storage and Offloading (FPSO) vessels. SBM Offshore provides floating production solutions to the offshore energy industry, over the full product life cycle. The Company is market-leading in leased floating production systems with multiple units currently in operation and has unrivalled operational experience in this field. The Company's main activities are the design, supply, installation, operation, and life extension of FPSO vessels. These are either owned and operated by SBM Offshore and leased to its clients or supplied on a turnkey sale basis.

## 2. GUYANESE CONTENT

Guyanese content development is the key factor to the success of our operation. We are committed to establishing Guyanese partnerships and developing Guyanese content. Thus, at technical and commercial similarities between bidders, we will consider the following preference:

1. Guyanese Company (*as per definition in Act No. 18 of 2021, LOCAL CONTENT ACT 2021*).
2. Guyanese-owned, registered in Guyana.

It is our commitment to long-term sustainability to create social and commercial benefits back to Guyana whenever possible without jeopardising the HSSE & Quality of the products and services to be delivered as well as for our crew and facilities. Companies answering the RFI will have to present their involvement in the Guyana community and/or any involvement in sustainability projects or development in Guyana.

## 3. OBJECTIVES

This Request for Information (RFI) seeks technical and operational information from suppliers to meet the Company's bid selection requirements for the supply and installation of cameras.

This RFI has several objectives:

1. We may use responses from you and the other participants to validate and further develop the Company's recommendations for the Request for Quotation (RFQ) for the supply and installation of cameras. The RFI process allows us to seek your input and develop a list of qualified bidders before structured bid rules take effect.
2. Second, the RFI process provides you with an opportunity to begin developing your responses to some of the potential requirements if you are selected for the RFQ.

Finally, depending on responses from you and the other participants, the Company may unbundle the services described in this RFI and in a future RFQ (Request for Quotation) into several enabling agreements that may be awarded to more than one bidder.

## 4. SCOPE OF SUPPLY

### a. Description

The objective of the scope of work is to supply and install a comprehensive camera system in facilities that will be rented, owned or operated by SBM Offshore. The system aims to enhance security and surveillance capabilities across our facilities by procuring and installing a reliable and high-performance camera system and ensuring seamless integration with existing security infrastructure.

### Scope of Supply Requirement(s)

The scope of supply includes, but is not limited to, the following components and services:

- **Camera Equipment**
  - o Type of Cameras: Supply various types of cameras including fixed cameras, Pan-Tilt-Zoom, thermal camera, etc
  - o Specifications: Provide cameras that meet or exceed the following specifications:
    - High-definition video quality (minimum 1080p resolution)
    - Night vision capabilities
    - AI-powered camera
    - Weatherproof and vandal-proof housings
    - Wide dynamic range (WDR) and low-light performance
    - Integration with existing security management systems
    - Motion sensor activated camera with lights where applicable
- o **Installation Services**
  - Site Survey and Assessment: Conduct a thorough site survey to determine optimal camera placement and coverage.
  - Installation: Professional installation of all cameras, including mounting, wiring, and configuration.
  - Integration: Ensure seamless integration with existing security systems and infrastructure.
  - Testing and Commissioning: Perform testing and commissioning of the installed cameras to ensure proper functionality and coverage
- o **Additional Components**
  - Network Infrastructure: Supply and installation of necessary network equipment, including switches, cabling, and power supplies.
  - Storage Solutions: Provision of appropriate storage solutions for video footage, including network video recorders (NVRs) or cloud-based storage options.

- Remote access for authorized SBM personnel to view live and recorded footage.
- Ability to record continuously with configurable retention periods.
- Monitoring Systems: Supply and setup of monitoring systems, including video management software (VMS) and monitoring stations.
- **Training and Support**
  - Training: Provide comprehensive training for our security personnel on the operation and maintenance of the camera system.
  - Documentation: Supply detailed documentation, including user manuals, installation guides, and system configuration details.
  - Ongoing Support: Offer ongoing technical support and maintenance services, including regular system updates and troubleshooting assistance.

**Additional Considerations**

- **Signage:** Install signage informing personnel and visitors about video surveillance.
- **Lighting:** Site assessment to be done to ensure lighting is sufficient.
- **Scalability:** The system should be scalable to accommodate future expansion needs.
- **Ongoing maintenance and support:** Ongoing maintenance should be considered as part of the project and to be determined by location.

**Additional Information:**

- Experience: Demonstrate extensive experience in the supply and installation of camera systems for similar projects.
- Certifications: Provide evidence of relevant certifications and qualifications for both the equipment and installation services.
- References: Supply references from previous clients who can attest to the quality of the vendor’s products and services.
- Compliance: Ensure all equipment and installation practices comply with relevant industry standards and regulations.

**5. TIMETABLE**

TIMETABLE		
Bid Package Identification	RFI Issuance date	RFI Due Date (17:00hrs GYT)
	July 2, 2024	July 17, 2024

\*Bid package opportunities may be subject to change at the discretion of the company without prior notice.

Please be informed if you don’t reply to our Request for Information (RFI) within the expected time frame, or you do not provide the required documentation, your company may not be considered for this supply.

**6. RFI INSTRUCTIONS**

The bidder shall not contact any other employee of the company who is in any way related to this RFI process during this RFI process unless otherwise specifically instructed.

**6.1. Deliverables**

- 6.1.1. The bidder shall fill and return the **COMPANY INFORMATION** document provided.
- 6.1.2. The bidder shall sign and return the **NON-DISCLOSURE AGREEMENT** document provided.
- 6.1.3. The bidder shall provide the **SCOPE OF SUPPLY REQUIREMENTS’** documents, under 4. SCOPE OF SUPPLY, if mentioned.
- 6.1.4. The bidder shall provide additional information using prescribed forms or templates when specifically instructed.

**6.2. Registration**

- 6.2.1. The bidder shall register with the **Centre for Local Business Development (CLBD)** in Guyana.

**7. DELIVERY**

- 7.1. All documents required shall be delivered to the following email addresses before the RFI Due Date, **July 17, 2024**, COB (Close of Business, 17:00hrs). No delay or extension will be granted.

[Nelly.Hoodith@sbmoffshore.com](mailto:Nelly.Hoodith@sbmoffshore.com)  
[GuyanaProcurement.SharedServices@sbmoffshore.com](mailto:GuyanaProcurement.SharedServices@sbmoffshore.com)

- 7.2. The email title format must respect as follows: **GDO-SCM-074 – Supply and installation of cameras – Your Company Name — Final RFI Submission.**
- 7.3. Your e-mailed responses should be limited to a reasonable size (<15MB). If the response is >15MB, then multiple submissions <15MB are acceptable.

## 8. FOLLOW-UP PROCESS

Upon screening of your company details with the Centre for Local Business Development (CLBD) portal, you will receive pre-qualification questionnaires from the company. It is your responsibility to meet the necessary deadline to go further for consideration. During this time, you may still receive Request for Quotations (RFQs), but the final award will ONLY be to qualified companies

## 9. DISCLAIMER

This RFI is not an invitation to tender for the described Scope of Supply. The Company has no commitment or obligation, implied or otherwise, to issue a tender or enter a contract related to the described Scope of Supply. Participation in this RFI exercise does not construe or imply any commitment to any party or entitle any party to any indemnity or any form of payment from the company.

Sincerely,

**GUYANA DEEP WATER OPERATIONS INCORPORATED.**