



Expression of Interest

Ground Transportation and Meet & Greet Services

Saipem is an advanced technological and engineering platform for the design, construction and operation of safe and sustainable complex infrastructure and plants. Always oriented towards technological innovation, Saipem is today committed to working alongside its clients on the frontier of energy transition with means, technologies and processes that are increasingly digital and oriented from their conception towards environmental sustainability. Saipem is present in over 60 countries around the world and employs around 32,000 people of 130 different nationalities.

In Guyana, Saipem is committed to implement along with its client the engineering, procurement, construction, and installation of offshore projects in the Stabroek Block with its distinctive competences and assets tailored to operate in harsh environments, remote and deep-water areas. Saipem has been awarded the SURF portions (subsea, umbilicals, risers & flowlines) of all the field development projects so far launched in Guyana, i.e.: Liza 1 & 2, Payara and Yellowtail.

Saipem Guyana is additionally committed to contribute to the development of the Guyanese people, to maximize the use local resources and to create even more capacity. Hence, we invite companies which fulfill with the Guyanese Local Content Law to submit an Expression of Interest (EOI) for the services/supplies in the area(s) listed herein.

The supply/service(s) would be performed in Guyana to support Saipem onshore operations.



Notes

1. All interested companies are informed that Saipem may enter into a contract at its sole discretion pursuant to this EOI and consequent competitive tender process, if any. In addition, the contracted company must be - at the time of the contract execution - a “Guyanese company” according to the Guyana Local Content Act No. 18 of 2021, Part I, 2, and be registered in the “Local Content Register” set up by the local Ministry of Natural Resources, all under the Guyana Local Content Act No. 18 of 2021, Part II, 6(1)(b) and Part II, 8.
2. Companies that DO NOT comply with the above requirements of the Guyana Local Content Act 2021 shall refrain from submitting their EOI.

Basic Requirements

- Registration in the *Local Content Register* and with the *Centre for Local Business Development (CLBD)*. Certificates proving these registrations must be provided along with the submission for this EOI.
- Submit the company profile inclusive of full contact details, physical address, Tax Identification No. (TIN), VAT number, details on any joint ventures, partnerships, etc., that are part of your organization’s structure.
- Submit the relevant experience and track-record (including clients and references) providing services/goods in the following categories:

Ground Transportation and Meet & Greet Services

Specific Main Requirements

1. Services shall be provided to transport Saipem personnel in (i) everyday transfer service from residences to worksite/office (Ground Transportation) and in transfers from airports to Georgetown’s hotels and viceversa, by using appropriate vehicles, i.e.: cars and/or 12-seater buses and/or 30-seater buses. Thus, the service shall mandatorily include the drivers and – if required by Saipem – also an accompanying agent.
2. Applications will be considered acceptable if accompanied by – but not limited to - a catalogue of vehicles owned or long leased which include at least:
 - 2.1 For Ground Transportation: (i) two SUV car type; and (ii) six sedan car type; and (iii) six 12-seater buses.

In addition:

- 2.2 For Meet & Greet: (i) two cars for transport up to three people; (ii) two 12-seater buses to transport up to eight persons; (iii) two 30-seater buses to transport up to eighteen persons.
3. For the Ground Transportation Service, the vehicles and drivers shall be assigned to Saipem permanently on daily basis for whole duration of the contract. For the Meet & Greet Service, the vehicles and drivers shall be assigned to Saipem upon specific request which will occur with high frequency every week (including weekends) for the crew management purposes.



4. All drivers required along with the vehicles shall meet the following requirements:
- hold medical certificate, including eye examination, indicating fitness to drive passenger transport vehicles, in line with local legislation and with Saipem medical standards.
 - have a valid driver license issued by local authorities for the type of vehicle to be driven.
 - Safe Driving Awareness
 - Basic First Aid Awareness training
 - Defensive Driving Training

With respect to this point 4 and for tendering purpose only, applicants must submit examples of at least five (5) drivers' CVs holding all the above certificate/requirements.

More requirements may be included in the expected subsequent tendering process addressed to the applicants to this EOI and shortlisted based on the evidences provided along with the same.

Submission

Interested companies which comply with the above **Basic Requirements** and **Specific Main Requirements** can **submit the EOI package via email, subjected "EOI – Ground Transportation And Meet & Greet Services" by June 28th, 2023, to: akil.gittens@saipem.com**

NOTE: This notice is the request for an Expression of Interest ONLY and not an invitation to tender, and there is no commitment or obligation of whatsoever nature, implied or otherwise, on account of Saipem to issue a tender or to enter into any contractual agreement of whatsoever type.