

**REQUEST FOR INFORMATION (RFI)**  
ON BEHALF OF GUYANA DEEP WATER OPERATIONS INC. (GDO)

**GDO-SCM-001**

**Fire and Gas Detection Instrument Services**



## 1. BACKGROUND

**Guyana Deep Water Operations Inc. (GDO)**, hereinafter referred to as the "Company", a subsidiary of SBM Offshore is the operator of the Liza FPSO. SBM Offshore provides floating production solutions to the offshore energy industry, over the full product life cycle. The Company is market leading in leased floating production systems with multiple units currently in operation and has unrivalled operational experience in this field. The Company's main activities are the design, supply, installation, operation and the life extension of Floating Production, Storage and Offloading (FPSO) vessels. These are either owned and operated by SBM Offshore and leased to its clients or supplied on a turnkey sale basis.

## 2. GUYANESE CONTENT

Guyanese content development is the key factor to the success of our operation. We are committed in establishing Guyanese partnerships and develop Guyanese content. Thus, at technical and commercial similarities between bidders, we will consider the following preference:

1. Guyanese Company (*as per definition in BILL No. 21 of 2021, LOCAL CONTENT BILL 2021*)
2. Guyanese-owned, registered in Guyana
3. CARICOM-owned, registered in Guyana
4. CARICOM-owned, not registered in Guyana
5. International company

It is our commitment for long-term sustainability to create social and commercial benefit back to Guyana whenever possible without jeopardizing the HSSE & Quality of the products and services to be delivered as well as for our crew & facilities. Company answering the RFI will have to present their involvement for the Guyana community and/or any involvement in sustainability project or development in Guyana.

## 3. OBJECTIVES

This request for information (RFI) seeks technical and operational information from suppliers for meeting the Company's bid selection requirements for **Fire and Gas Detection Instrument Services**.

This RFI has several objectives:

1. we may use responses from you and the other participants to validate and further develop Company's recommendations for the Request for Quotation (RFQ) for **Fire and Gas Detection Instrument Services**. The RFI process allows us to seek your input and develop a list of qualified bidders before structured bid rules take effect.
2. Second, the RFI process provides you an opportunity to begin developing your responses to some of the potential requirements if you are selected for the RFQ.

Finally, depending on responses from you and the other participants, the Company may unbundle the services described in this RFI and in a future RFQ (Request For Quotation) into several enabling agreements that may be awarded to more than one bidder.

## 4. SCOPE OF SUPPLY

### a. Description

SUPPLIER shall provide full Testing, Inspection, and Maintenance services (including calibration as required) for FPSOs Fire and Gas Detection Devices, with first class practices, in all aspect within service agreement for the duration of the agreement.

SUPPLIER is expected to provide all Testing, Inspection, and Maintenance services for the fire and gas detection equipment on the FPSO.

SUPPLIER shall develop a testing plan for all Fire and Gas Detection devices to carry out periodic testing, inspection, and maintenance (including any required calibration) for all equipment per the requirements of the performance standards and OEM standards recommendations and as acceptable to ABS & IMO. This includes the provision of any required spares should a fire and gas detection device require replacement.

SUPPLIER shall supply all the necessary equipment including but not limited to all access equipment, personal protective equipment, specific inspection of equipment and one full rescue kit per work team as and when required by the PURCHASER.

### PERSONNEL

SUPPLIER's personnel required to perform the service, unless directed otherwise by PURCHASER shall consist of properly qualified and / or safety certified Technicians according to the device type and with experience on fire and gas detection systems.

Fire and Gas detection equipment is critical for FPSO. PURCHASER is requesting a total autonomy and proactivity of the full

team. The Supervisor will have the responsibility of the planning and the quality of the work.

PURCHASER may modify at any time and without notice the size of the team to perform the service in order to manage operational constraints.

MATERIAL AND EQUIPMENT

SUPPLIER shall have, but not limited to, the capacity to provide the following equipment to perform offshore inspection & repair activities:

- All OEM recommended spares needed for the job.
- Any additional spares/certifications requested by the FPSO Instrument Supervisor.

TRAINING AND COMPETENCY

SUPPLIER shall ensure selected personnel have the required training and competency, to fulfill their duties in a safe and efficient manner.

SUPPLIER must ensure proper hygiene are in practice at all time. Hygiene and Safety Notices after approval by PURCHASER shall be affix in appropriate areas. **All personnel must have valid training of minimum, but not limited to, HUET-CA-EBS, PST, First Aid, Medical, etc. as in accordance with the offshore oil & gas industry standards of ILO/IMO/National law.** SUPPLIER shall implement a training program and be able to provide evidence to PURCHASER.

b. Scope of Supply Requirement(s)

- SUPPLIER shall refer to the **APPENDIX A - QUESTIONNAIRE – GDO-SCM-001** and complete both TABLE 1 and TABLE 2
  1. TABLE 1: Advise whether if you have the proper certifications to *test, inspect* and *maintain* the listed equipment or not (Please state YES or NO against each type of equipment – See highlighted).
  2. TABLE 2: Respond to the questions
- SUPPLIER shall provide the **proof of certification(s)** owned as per the responses of the vendor in the TABLE 1 in the **APPENDIX A -QUESTIONNAIRE – GDO-SCM-001**

5. TIMETABLE

TIMETABLE		
Bid Package Identification	RFI Issuance date	RFI Due Date (5pm GYT)
	May 2, 2022	May 14, 2022

\*Bid package opportunities may subject to change at the discretion of GDO without prior notice.

Please be informed if you don't reply our Request For Information (RFI) within the expected time frame, or you miss to provide required documentation, your company may not be considered for this supply.

6. RFI INSTRUCTIONS

Bidder shall not contact any other employee of GDO who are in any way related to this RFI process during this RFI process, unless otherwise specifically instructed.

6.1. Deliverables

- 6.1.1. Bidder shall fill and return the **COMPANY INFORMATION** document provided
- 6.1.2. Bidder shall sign and return the **NON-DISCLOSURE AGREEMENT** document provided
- 6.1.3. Bidder shall provide the **SCOPE OF SUPPLY REQUIREMENTS'** documents, under 4.b Scope of Supply Requirement(s), if mentioned
- 6.1.4. Bidder shall provide additional information using prescribed forms or templates when specifically instructed

6.2. Registrations

- 6.2.1. Bidder shall register in the **Centre For Local Business Development (CLBD)** in Guyana

7. DELIVERY

- 7.1. All documents required shall be delivered at the following email addresses before the RFI Due Date, **May 14, 2022 COB (Close Of Business, 5:00 PM)**. No delay or extension will be granted.

[Pierre.pompilio@sbmoffshore.com](mailto:Pierre.pompilio@sbmoffshore.com)  
[Gary.DeBaets@sbmoffshore.com](mailto:Gary.DeBaets@sbmoffshore.com)  
[GuyanaDeepwaterOperationsInc@SBMOffshore.com](mailto:GuyanaDeepwaterOperationsInc@SBMOffshore.com)

- 7.2. The email title format must respect as follow: **GDO Fire and Gas Detection Instrument Services RFI – Your Company Name — Submission**
- 7.3. Your e-mailed responses should be limited to a reasonable size (<15MB). If the response is >15MB, then multiple submissions <15MB are acceptable.

## 8. FOLLOW-UP PROCESS

Upon screening of your company details with Centre of Local Business Development (CLBD) portal, you will receive pre-qualification questionnaires from GDO. It is within your responsibility to meet the necessary deadline to go further for consideration. During this time, you may still receive Request for Quotations (RFQs), but final award will ONLY be to qualified companies.

## 9. DISCLAIMER

This RFI is not an invitation to tender for the described Scope of Supply. GDO has no commitment or obligation, implied or otherwise, to issue a tender or enter a contract related to the described Scope of Supply. Participation in this RFI exercise does not construe or imply any commitment to any party or entitle any party to any indemnity or any form of payment from GDO.

Sincerely,

**GUYANA DEEP WATER OPERATIONS INC.**