REQUEST FOR PROPOSAL (RFP)
ON BEHALF OF GUYANA DEEP WATER OPERATIONS INCORPORATED (GDO)

GDO-SCM-123
PURCHASE OF VEHICLES

GUYANA DEEP WATER OPERATIONS INC.

A Subsidiary of SBM OFFSHORE

SECTION 1 – INSTRUCTIONS TO SUPPLIERS

1.1. GENERAL

The PURCHASER has the right to refuse any proposal that does not duly meet the requirements detailed in this document.

The SUPPLIER shall restrict the communication to the Focal Point informed by the PURCHASER on the cover page of this document. Except in cases when there is prior written consent by the PURCHASER focal point, any other kind of contact will be considered as a breach of trust, and it may cause the SUPPLIER's disqualification.

The PURCHASER shall not be charged for any cost/expense incurred by the SUPPLIER during the bidding process. Documents, specifications, proposals, or any other information, hereinafter simply referred to as proposals, shall be delivered entirely free of charge at the sole risk and expense of the SUPPLIER, in accordance with the following instructions:

1.2. SUBMITTING BID DATE

The proposal shall be sent to the focal point e-mail by **November 16, 2026.**

Unless previously approved in writing by the focal point, any proposal delivered after the stipulated date or outside the instructions given in this RFP shall not be considered.

1.3. LIMIT DATE OF THE PROPOSAL

The proposal must be valid, firm, binding and irrevocable for a minimum period of ninety (90) days after the RFP deadline.

1.4. PROPOSAL CURRENCY

The proposal shall be sent in Guyanese Dollar (GYD) currency.

1.5. THE COMMERCIAL AND TECHNICAL PROPOSAL MUST INCLUDE:

- Appendix A
- Prices presented shall be fixed and non-adjustable for the period of the service
- Company details: Legal name, address, and contact details (e-mail, telephone numbers)
- Payment Term: Following receipt of a correctly submitted invoice, the PURCHASER shall pay the amount due within forty-five (45) days to the SUPPLIER
- Taxes: Include in the prices all applicable taxes and mention all the taxes considered, in accordance with the type of services offered in the proposal
- Bank Details
- Company services, product portfolio and office locations

- Similar services performed during the past five (5) years
- Number of years the company has operated in this market
- Company organizational chart

1.6. BID EVALUATION

The PURCHASER grants equality of opportunities to the SUPPLIERS.

The Proposal will not be opened in public, and content will not be divulged by the PURCHASER.

The PURCHASER reserves the right to grant, at its sole discretion, any part of this RFP and not its entirety. The SUPPLIER shall indicate clearly in the proposal whether and to what extent a partial contract would affect the conditions presented.

The PURCHASER reserves the right to grant, at its sole discretion, any proposal other than one of lower value, in whole or in part, with or without notification of the reasons, or decide to perform the scope of this RFP in any other way elected by the PURCHASER which may include the complete cancellation of this BID.

1.7. COMPLIANCE

The PURCHASER maintains a solid Compliance program and strict rules of qualification and monitoring of its suppliers, as well as contractual clauses and/or terms and conditions inserted in our contracts and purchase orders. By submitting your Letter of Acceptance and Proposal, you, and the SUPPLIER company you represent attest that both of you agree to such rules and conditions.

The information regarding the PURCHASER's Code of Conduct, Anti-Corruption Policy and Compliance Guide can be found on our website at https://www.sbmoffshore.com/who-we-are/our-ethics/anti-corruption/. Additional information regarding the rules and conditions of our Compliance Program may be requested directly from the focal point of the PURCHASER responsible for this BID process.

1.8. LIABILITY INSURANCE

Liability insurance in force shall be forwarded together with the Technical and Commercial Proposal by e-mail on **November 16, 2026**.

1.9. VENDOR QUALIFICATION

Please note that it is necessary for your company to be qualified as a supplier in the PURCHASER's System if it is selected for the execution of the services outlined in this RFP.

Be aware that it is a requirement to complete the qualification process prior to commencement of services and contract signing. The PURCHASER will begin the qualification process only with the winning SUPPLIER. The general documentation will be valid for a maximum of three (3) years (unless specified in the document). If you have already uploaded the required documentation in the past but it has expired, an update is required.

Remember that the PURCHASER will only be allowed to qualify the vendor with the correct set of documents attached to the order.

1.10. RFP INSTRUCTIONS

All documents required shall be delivered to the following email addresses before the RFP Due Date – November 16, 2026, COB (Close of Business,17:00hrs).

No delay or extension will be granted.

Tikeda.Roland@sbmoffshore.com
Nelly.Hoodith@sbmoffshore.com
indirect.procurement.guyana@sbmoffshore.com

The email subject line must follow this format: **GDO-SCM-123 – Purchase of Vehicles– Your Company Name –– Final RFP Submission**

SECTION 2 – SCOPE OF SUPPLY

2.1. OBJECTIVE OF THE SERVICE

The objective of this scope is to identify qualified suppliers capable of providing brand new SUVs and passenger buses that meet the technical specifications, safety requirements, warranty expectations, and after-sales support requirements outlined herein.

Scope of Supply

Vehicle Requirements

Category A – SUV (5-Seater)

The proposed vehicle shall meet the following minimum specifications:

- Model Year: 2025, 2026, or 2027
- Seating Capacity: Five (5) passengers
- Driver and Front passenger impact airbags, side airbags and curtain airbags covering front and rear occupant rows.
- Anti-Lock Braking System (ABS)
- Lane Assist Technology
- 360-degree camera system
- Front and rear parking assist sensors
- Bluetooth connectivity
- GPS compatibility (Android Auto/ Apple CarPlay)
- Engine displacement between 1,500cc and 2,000cc
- Automatic transmission
- Fuel Type: Electric, Hybrid, or Gasoline
- Integrated dash camera (optional)
- Preference shall be given to vehicles with the highest available NCAP safety rating within the relevant vehicle category, where reasonably available.

Category B – SUV (7-Seater)

The proposed vehicle shall meet the following minimum specifications:

- Model Year: 2025, 2026, or 2027
- Seating Capacity: Seven (7) passengers
- Driver and passenger impact airbags (front and rear)
- Emergency Braking System
- Lane Assist Technology
- 360-degree camera system
- Front and rear parking assist sensors
- Bluetooth connectivity
- GPS compatibility
- Engine displacement between 1,500cc and 2,000cc
- Automatic transmission
- Fuel Type: Electric, Hybrid, or Gasoline
- Integrated dash camera (optional)
- Preference shall be given to vehicles with the highest available NCAP safety rating within the relevant vehicle category, where reasonably available.

Category C- Bus (9-Seater)

The proposed vehicle shall meet the following minimum specifications:

- Model Year: 2025, 2026, or 2027
- Seating Capacity: Nine (9) passengers
- Driver and passenger impact airbags (front and rear, where available)
- Emergency Braking System
- Lane Assist Technology
- Front and rear air-conditioning

- Individual seat belts for all passengers
- 360-degree camera system
- Front and rear parking assist sensors
- Engine displacement between 2,000cc and 3,000cc
- Automatic transmission
- Fuel Type: Gasoline
- Integrated dash camera (optional)
- Preference shall be given to vehicles with the highest available NCAP safety rating within the relevant vehicle category, where reasonably available.

Category D- Bus (12-Seater)

The proposed vehicle shall meet the following minimum specifications:

- Model Year: 2025, 2026, or 2027
- Seating Capacity: Twelve (12) passengers
- Driver and passenger impact airbags (front and rear, where available)
- Emergency Braking System
- Lane Assist Technology
- Front and rear air-conditioning
- Individual seat belts for all passengers
- 360-degree camera system
- Front and rear parking assist sensors
- Engine displacement between 2,000cc and 3,000cc
- Automatic transmission
- Fuel Type: Gasoline
- Integrated dash camera (optional)
- Preference shall be given to vehicles with the highest available NCAP safety rating within the relevant vehicle category, where reasonably available.

Supplier Qualifications

The Supplier shall:

- Be an authorized dealer, distributor, or manufacturer representative for the proposed vehicle brand.
- Demonstrate capability to provide warranty support and maintenance services in Guyana.
- Provide company profile, organizational structure, and years of operation.

Warranty and After-Sales Support Requirements

The Supplier shall provide the following information as part of its proposal:

- Manufacturer warranty period and coverage.
- Details of authorized warranty repair facilities in Guyana.
- Availability of spare parts and expected lead times.
- Preventive maintenance requirements and service intervals.
- Description of after-sales technical support.
- Availability of replacement or loaner vehicles during extended repairs (if applicable).
- Service network and maintenance workshop locations.

2.2. PRICES

For the performance of the Services outlined in the Contract, the PURCHASER shall pay the SUPPLIER the prices and rates, which shall be firm, fixed, and non-adjustable from the effective date until the completion date of the contract. The measurement for services may occur at the end of the activity execution detailed in the PO.