

**REQUEST FOR INFORMATION (RFI)**  
ON BEHALF OF GUYANA DEEP WATER OPERATIONS INC. (GDO)

**Diverse Onshore Scopes**

**GDO-SCM-105**

- A. Steel Fabrication**
- B. Timber Supply**
- C. Protective Equipment**

## 1. BACKGROUND

Guyana Deep Water Operations Incorporated (GDO), hereinafter referred to as "the Company", a subsidiary of SBM Offshore, is the operator of the Liza Destiny, Liza Unity, Prosperity & ONE GUYANA Floating Production, Storage and Offloading (FPSO) vessels. SBM Offshore provides floating production solutions to the offshore energy industry, over the full product life cycle. The Company is market-leading in leased floating production systems, with multiple units currently in operation and has unrivalled operational experience in this field. The Company's main activities are the design, supply, installation, operation and life extension of Floating Production, Storage and Offloading vessels. These are either owned and operated by SBM Offshore and leased to its clients or supplied on a turnkey sale basis.

## 2. GUYANESE CONTENT

Guyanese content development is the key factor to the success of our operation. We are committed to establishing Guyanese partnerships and developing local content. Thus, at technical and commercial similarities between bidders, we will consider the following preference:

1. Guyanese Company (as per definition in Act No. 18 of 2021, LOCAL CONTENT ACT 2021)
2. Guyanese-owned, registered in Guyana

It is our commitment for long-term sustainability to create social and commercial benefit back to Guyana whenever possible without jeopardizing the HSSE and Quality of the products and services to be delivered as well as the safety for our crew and facilities. Companies responding to this RFI are expected to present their involvement in the Guyana community and/or any involvement in sustainability projects or development in Guyana.

## 3. OBJECTIVE

The objective of this Request for Information (RFI) is to assess the local market and gather technical and operational information from suppliers to meet the Company's bid selection requirements for the diverse onshore scopes.

This RFI has several objectives:

1. We may use responses from you and the other participants to validate and further develop the Company's recommendations for the Request for Proposal (RFP) for the Diverse Onshore Scopes. The RFI process allows us to seek your input and develop a list of qualified bidders before structured bid rules take effect.
2. Second, the RFI process provides you with an opportunity to begin developing your responses to some of the potential requirements if you are selected for the RFP.

Finally, depending on your responses and those presented by other participants, the Company may consider unbundling the services described in this RFI and in a future RFP into several enabling agreements that may be awarded to more than one bidder.

## 4. SCOPE OF SUPPLY

### a. Description

As part of the continuous FPSO operations requirements, the Company is searching for partner(s) that can provide goods/services taking into consideration commercial competitiveness and in-country capabilities.

RFI NUMBER	SCOPE OF WORK	QUANTITY	ESTIMATED DATE OF REQUIREMENT
GDO-SCM-105-A	Carbon Steel Handrails & Ladders	Up to 150 Metric Tonnes	January 2027
	Carbon Steel Monorails	Up to 50 Metric Tonnes	
	Carbon Steel W-Beam	Up to 150 Metric Tonnes	
	Carbon Steel Piping and Electrical Supports	Up to 50 Metric Tonnes	May 2027
	Carbon Steel Modules Connecting Platforms	Up to 50 Metric Tonnes	March 2028
	Carbon Steel Piping	Up to 30 Metric Tonnes	May 2027
GDO-SCM-105-B	Timber (Width 200 mm / Height 100 mm)	Up to 10 Metric Tonnes	March 2028
GDO-SCM-105-C	PPEs (coveralls etc.), Polo T-Shirts, Safety Signs	To be confirmed	January 2027

#### **GDO-SCM-105-A) Steel Fabrication**

The work involves providing manpower, along with carrying out cutting, fit up, machining, welding, grinding, NDE services, preservation, dimensional control, and preparation of final documentation. All personnel involved must receive clear health and safety information, including written instructions where needed, as well as appropriate equipment markings and warnings.

#### **GDO-SCM-105-B) Timber Supply**

The supplier must be registered with the Guyana Forestry Commission (GFC) and possess valid operating licenses, such as a Forest Produce License, Timber Sales Agreement (TSA), or a Sawmill/Dealer's license, enabling adequate support for the services identified.

Wood type: Balau wood/ Red Balau [GF1.1] [AB1.2] or equivalent (refer Appendix #1 for the technical properties). Material to be supplied with valid material certificates indicating: Physical properties, Mechanical properties, Working properties. Wood treatment: Vacuum and Pressure Timber Treatment with Celcure Wood Preservative and Fumigation.

In the event, an alternative type of wood is proposed, please submit as part of the RFI response the datasheet and other relevant information i.e. track record of similar usage of the wood – especially in the offshore environment.

#### **GDO-SCM-105-C) Protective Equipment**

Protective equipment may comprise coveralls, polo T-shirts, helmets, goggles, safety signs, etc. The supplier must have capacity to manufacture and/or supply the required items in Guyana.

Suppliers shall have track record of supplying Protective Equipment for Oil and Gas industry in the past – to provide supply track record.

Quantities and delivery timelines shall be subject to adjustment based on the capabilities and availability of local suppliers in Guyana.

#### **b. Scope of Supply Requirement(s)**

To demonstrate your capabilities to perform the required service, the supplier is requested to provide details and/or documentation as per the list below where applicable:

#### **Requisite Documentation**

- a) Certificate of Incorporation/Business Registration
- b) Local Content Certificate (Valid)
- c) Corporate Profile
- d) Organization chart supporting described activities
- e) Experience & Past Performance Evidence
- f) Proof of partnership(s) and/or representation agreement(s) with other companies
- g) Tax compliance certificates (VAT, NIS, TIN)
- h) Bank reference / credit rating
- i) Financial statements (last 2–3 years)
- j) ISO Quality Management System
- k) ISO Environmental Management System
- l) ISO Occupational Health & Safety (OH&S)

#### **GDO-SCM-105-A Document Requirements**

- a) Evidence of their supply / inventory of the required steel material
- b) Evidence of its fabrication shop, its welding and assembly of miscellaneous structures
- c) Evidence of equipment capacity, previous scopes completed, and their welding procedures for the material in question
- d) Welders, NDE Operators Qualifications
- e) Evidence of preservation, dimensional control, and documentation control processes
- f) Certificates or other technical documentation associated with scope

#### **GDO-SCM-105-B Document Requirements**

- a) Applicable Licenses and Permits
- b) Timber Fumigation Capabilities
- c) Material certificates indicate: Physical, Mechanical, and Working properties.
- d) For any proposed alternative type of work, the vendor must provide a track record of usage and performance of the wood in the offshore environment

**GDO-SCM-105-C Document Requirements**

- a) Provide evidence of capacity to manufacture and/or supply the required items in Guyana – e.g. factory profile (location, size, workforce), production capacity (units/month – e.g., coveralls, helmets), machinery list (e.g., sewing lines, injection molding, printing equipment), inventory capacity / warehouse details, Logistics capability (import/export, delivery timelines) etc.
- b) Authorized distributor letters from OEM manufacturers
- c) Product Compliance & Technical Evidence – e.g. CE / ANSI / ASTM / NFPA / EN certifications (depending on item)
- d) Technical Data Sheets (TDS) and/or material specifications

Companies are welcome to submit their interests for a single or multiple scopes.

**5. TIMETABLE**

TIMETABLE		
Bid Package Identification	RFI Issuance date	RFI Due Date (17:00 hrs. GYT)
	May 15, 2026	June 15, 2026

\*Bid package opportunities may be subject to change at the discretion of GDO without prior notice.

Please be informed that if you don't reply to our Request for Information (RFI) within the expected time frame, or you do not provide the required documentation, your company may not be considered for the scope.

**6. RFI INSTRUCTIONS**

The bidder shall not contact any other employee of the company who is in any way related to this RFI process during this RFI process unless otherwise specifically instructed.

**6.1 Deliverables**

- 6.1.1. The bidder shall fill and return the **COMPANY INFORMATION** document provided.
- 6.1.2. The bidder shall sign and return the **NON-DISCLOSURE AGREEMENT** document provided.
- 6.1.3. The bidder shall provide the **SCOPE OF SUPPLY REQUIREMENTS'** documents, under 4. SCOPE OF SUPPLY, if mentioned.
- 6.1.4. The bidder shall provide additional information using prescribed forms or templates when specifically instructed.

**6.2 Registration**

- 6.1.5. We recommend that the bidder registers with the **Centre for Local Business Development (CLBD)** in Guyana to access clarification sessions on this and future RFIs.

**7. DELIVERY**

- 7.1. All documents required shall be delivered to the following email addresses before the RFI Due Date June 15, 2026, COB (Close of Business, 17:00hrs). **No delay or extension will be granted.**

[fellipe.ribeiro@sbmoffshore.com](mailto:fellipe.ribeiro@sbmoffshore.com)  
[akema.bailey@sbmoffshore.com](mailto:akema.bailey@sbmoffshore.com)  
[SO17203-SupplyChain@sbmoffshore.com](mailto:SO17203-SupplyChain@sbmoffshore.com)

- 7.2. The email title format must respect as follows:

**GDO-SCM-105-A – Steel Fabrication – Your Company Name — Final RFI Submission**  
**GDO-SCM-105-B – Timber Supply – Your Company Name — Final RFI Submission**  
**GDO-SCM-105-C – Protective Equipment – Your Company Name — Final RFI Submission**

- 7.3. Your e-mailed responses should be limited to a reasonable size (<15MB). If the response is >15MB, then multiple submissions <15MB are acceptable.

**8. FOLLOW-UP PROCESS**

Upon screening your company details with the Centre of Local Business Development (CLBD) portal, the Company may request additional information and/or issue pre-qualification questionnaires. It is your responsibility to meet the necessary deadline to go further for consideration. During this time, you may still receive Request for Proposals (RFPs), but the final award will ONLY be to qualified companies

## 9. DISCLAIMER

This RFI is not an invitation to tender for the described Scope of Supply. The Company has no commitment or obligation, implied or otherwise, to issue a tender or enter a contract related to the described Scope of Supply. Participation in this RFI exercise does not construe or imply any commitment to any party or entitle any party to any indemnity or any form of payment from the Company.

Sincerely,

***GUYANA DEEP WATER OPERATIONS INC.***