

Schlumberger is the world's leading supplier of reservoir characterization, drilling, production and processing technology, integrated project management and information solutions to the international oil and gas exploration and production industry.

In today's competitive global economy, we know that strong relationships with our suppliers are more important than ever to our ability to meet our own and our customers' needs.

Our preferred suppliers are those that work with us in a professional, ethical, competitive, and cost-effective manner consistent with Schlumberger policies, procedures, and business objectives. We believe this type of supplier relationship encourages use of supply chain best practices and adds value for all involved in the process.

In evaluating potential suppliers, Schlumberger considers delivery price, reliability of supplier, operational costs, and after-sales support. We procure goods and services only from financially stable, technically qualified, and reliable sources.

For ongoing projects in Guyana, Schlumberger is looking for highly qualified contractors for the following bid opportunity:

Scope: Lease to Buy – Solar Panels

Requirement of

- Renting solar panels (Lease to Buy or Hire Purchase model)
- Installing of the solar panels
- Maintenance of the solar panels

This will be a rent to buy program, whereby the vendor provides the equipment on a monthly rental model for agreed time.

After the completion of the period the solar panels will move ownership to Schlumberger, but the vendor provides Maintenance services on the system.

This is for installation on the roof of our base in Georgetown.

Timeline: **The bid package will be issued May 4th, 2022 and is expected to be awarded in June 2022.**

Interested companies are required to:

- Register with the Centre for Local Business Development (CLBD)
 - www.CLBDGuyana.com
 - Verification of registration must accompany any EOI submitted.
- Include a company profile containing the following details with any EOI submitted

- Ownership Structure to determine local content
 - Previous solar install history
 - Key Employee Contact Details (Names, Phone Numbers and Email Addresses)
 - Physical Address
 - Tax Identification Number
- Email their Expression of Interest (EOI) along with the above-mentioned requirements to whaque@slb.com on or before **April 10th, 2022**. Include the EOI scope name in the subject line of the email.

Please note that this is a Request for Expression of Interest only and is not a request for proposal. Selected contractors will be contacted separately to participate in the Request for Proposal (RFP).