



Expression of Interest (EOI)

Cargo Management

Saipem is one of the world leaders in drilling services, as well as in the engineering, procurement, construction and installation of pipelines and complex projects, onshore and offshore, in the oil & gas market. The company has distinctive competences in operations in harsh environments, remote and Deepwater areas. Saipem provides a full range of services with “EPC” and “EPCI” contracts (on a “turn-key” basis) and has distinctive capabilities and unique assets with a high technological content.

We are committed to assisting with the development of the people and the utilization of their resources where we operate. Hence, we invite companies that fulfill the Local Guyanese Content law to submit an Expression of Interest (EOI) for the upcoming opportunities in the area(s) listed herein.

The supply/service(s) would be performed in Guyana to support our in-country operations.

Notes:

1) All interested companies are, informed that Saipem may at its sole discretion enter into a contract with a company according to this “Expression of Interest” and consequent competitive tender process. Also, the contracted company must be at the time of the contract execution a “Guyanese company” according to the Guyana Local Content Act No. 18 of 2021, Part I, 2, and be registered in the “Local Content Register” of Guyanese companies set up by the local Guyanese competent authorities, all under the Guyana Local Content Act No. 18 of 2021, Part II, 6(1)(b) and Part II, 8.

2) Companies that do NOT comply with all related requirements of the local content act above from the Government of the Republic of Guyana shall refrain from submitting an expression of interest (EOI).

EOI Requirements

- Registration with the Local Content Secretariat and Centre for Local Business Development (CLBD)
- Proof of CLBD Registration must be supplied with your submission –copy of confirmation email or image/snapshot of supplier’s profile.
- Local Content Certificate must be supplied or evidence showing that the registration process has been started.
- Submit a company profile inclusive of full contact details, physical address, Tax Identification No. (TIN), VAT, details on any joint ventures, partnerships, etc. that are part of your organization’s structure.
- Submit with the EOI presentation the relevant experience and track record in the oil and gas sector (including clients and references) providing services/goods in the following categories:
 - **Quayside – Minimum requirements:**
 - 100 mts long min. to moor 140 mts long vessels
 - Double Banking possibility
 - Min. draft: 5.6 mts
 - Typical Bollards: 30T spacing
 - Temporary staging area availability

Submissions

Companies interested are required to submit the EOI packages with email subject “**EOI-Name of Category**” by the October 10th, 2022 to:
Eduardo.Hurtado@saipem.com

This notice is a Request for Expression of Interest ONLY and not a Request for Proposals.