



Expression of Interest (EOI)

Laydown Area

Saipem is one of the world leaders in the engineering, procurement, construction and installation of pipelines and complex projects, onshore and offshore, in the oil & gas market. The company has distinctive competences in operations in harsh environments, remote and deep-water areas. Saipem provides a full range of services with “EPC” and “EPCI” contracts (on a “turn-key” basis) and has distinctive capabilities and unique assets with a high technological content.

We are committed to assisting with the development of the people and the utilization of their resources where we operate. Hence, we invite companies that fulfill the Local Guyanese Content law to submit an Expression of Interest (EOI) for the upcoming opportunities in the area(s) listed herein.

The supply/service(s) would be performed in Guyana to support our in-country operations.

Notes:

1) All interested companies are informed that Saipem may - at its sole discretion - enter into a contract with a company pursuant to this “Expression of Interest” and consequent competitive tender process. Also, the contracted company must be at the time of the contract execution a “Guyanese company” according to the Guyana Local Content Act No. 18 of 2021, Part I, 2, and be registered in the “Local Content Register” of Guyanese companies set up by the local Guyanese competent authorities, all under the Guyana Local Content Act No. 18 of 2021, Part II, 6(1)(b) and Part II, 8.

2) Companies that do NOT comply with all related requirements of the local content act above from the Government of the Republic of Guyana shall refrain from submitting their expression of interest (EOI).

EOI Requirements

- Registration with the Local Content Secretariat and Centre for Local Business Development (CLBD)
- Proof of CLBD Registration must be supplied with your submission –copy of confirmation email or image/snapshot of supplier’s profile.
- Local Content Certificate must be supplied or evidence showing that the registration process has been started.
- Submit a company profile inclusive of full contact details, physical address, Tax Identification No. (TIN), VAT, details on any joint ventures, partnerships, etc. that are part of your organization’s structure.
- Submit with the EOI presentation the relevant experience and track record in the oil and gas sector (including clients and references) providing services/goods in the following categories:
Laydown Area with at minimum the below parameters:
 - (1) Location – Within maximum 15-20 kms. range from Saipem Guyana Offshore Construction Yard, MUNESHWERS Terminal, JFL Commercial Port, Demerara Shipping & GNIC Terminals, and GYSBI. GYSBI.**
 - (2) Bearing Capacity – Area must be properly compacted and have an adequate bearing capacity 5 ton/sqm**

Submissions

Companies interested are required to submit the EOI packages with email subject “**EOI-Name of Category**” by the October 10th, 2022 to:
Eduardo.Hurtado@saipem.com

This notice is a Request for Expression of Interest ONLY and not a Request for Proposals.