



OUR SERVICES

# Smart Partnerships

The oil and gas industry is helping to expand Guyana's business ecosystem. As local and international businesses establish new commercial ties to meet the industry's demand, the Centre plays a pivotal role in promoting profitable relations through **smart partnerships**. The Centre's smart partnership approach ensures that Guyanese businesses benefit hand-in-hand from oil and gas and other economic opportunities while maximising skills transfer and technology development.

## Centre Smart Partnership Resources



Business matchmaking



Market intelligence and specialised research



Advisory services



Informational webinars



Oil and gas sector updates



On-site visits to local businesses



One-on-one business consultations



Networking events with personnel from the local industry

## Advantages of Smart Partnerships

- Briefings and roundtables with the legal and business community on local business practices and the environmental process.
- Matchmaking of local Guyanese companies from the Centre's database with potential smart partners.
- Site visits to local businesses where new skills/technologies/services may be applied.

## Future Smart Partnerships

Be introduced to the right people and connect with potential business partners and clients in Guyana. Benefit from unparalleled exposure to doing business in one of the fastest growing markets by exploring the potential of smart partnerships and participating in business seminars and events organised by the Centre.