



The Centre for Local Business Development is Guyana’s leading source for oil and gas business and industry information, policy advocacy, and professional networking. Since 2017, the Centre has been meeting the growing demands of Guyanese businesses by offering training, mentoring for growth, and procurement linkages.

New HSSE Programme

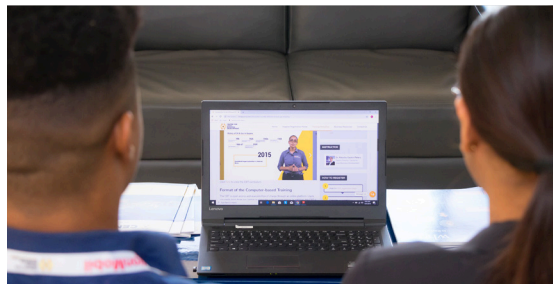


One of the most common questions asked by businesses visiting the Centre is what are the Health, Safety, Security, and the Environment (HSSE) standards for the oil and gas industry? Standards in the oil and gas industry cover a myriad of diverse topics. However, the overarching principles of the industry surrounding HSSE are: “no one gets hurt” and “everyone goes home.” Prevention and preparedness to minimize risk form the bedrock of a highly evolved HSSE culture.

With Guyana on the road to first oil, the Centre is playing a pivotal role in addressing the existing gaps to ensure HSSE is interwoven into the business culture. Since 2018, the Centre has delivered a series of popular introductory HSSE seminars. To match growing demand, the Centre recently launched its HSSE Management System Programme. This programme directly assists businesses to draft HSSE management plans and build their HSSE management systems.

The multi-phase process initially includes an interactive seminar tailored for senior managers from Guyanese businesses. The seminar is then followed-up by individual consultations with the Centre’s HSSE experts. These one-on-one sessions provide an opportunity for each business to receive personalized HSSE guidance. While it is up to individual companies to advance and implement HSSE systems for their operations, the Centre’s programme builds a foundation that ensures Guyanese companies are more competitive and – in this case – more safe.

Online Computer Based Training



Based on growing demand and to provide widespread access to businesses across the whole of Guyana, the Centre’s popular *Introduction to Oil and Gas Industry Seminar* has been tailored into an online computer-based training (CBT) course.

Jointly produced with experts from ExxonMobil, the Centre’s CBT provides the insight and knowledge businesses are looking for to help navigate Guyana’s emerging offshore oil and gas industry and to source new commercial opportunities.

The CBT is open access and available free of charge through the Centre’s online platform. Once registered, users can readily login from any laptop, computer or mobile device with internet access and take the CBT at their own pace.

Dr. Natasha Gaskin-Peters, a prominent local expert and the Centre’s Deputy Director, leads participants through six 20-minute video sections. The videos review the various phases of offshore oil and gas projects, with the last section focused exclusively on offshore projects specific to Guyana.

With the newly launched CBT, businesses or individuals can learn about the oil and gas industry on demand, anytime, anywhere and on any device. The CBT adds to the growing array of professional education and informational products readily available to businesses in Guyana (and abroad) offered by the Centre.



SUPPLIER REGISTRATION PORTAL

www.clbdportal.com

UPCOMING OPPORTUNITIES

Booth Design
Expression of Interest
Centre for Local Business Development

Provision of Grade 60 Rebar
Expression of Interest
Guyana Shore Base Inc

Provision of Ready Mixed Concrete
Expression of Interest
Guyana Shore Base Inc

Provision Of Labour, Materials, Consumables & Equipment for the Construction of a Turn-key, Contractor Designed, Lavatory Facility
Expression of Interest
Guyana Shore Base Inc

Oilfield Construction Services
Vacancy
NABI/KCL Oilfield Construction Services
Guyana

Supply of Goods and Services for Facility Construction
Expression of Interest
TechnipFMC

VISIT US

Centre for Local Business Development
253-254 South Road, Bourda,
Georgetown, GUYANA

CONTACT US

+592-223-7781
info@centre.gy

+592-608-5256

@clbdguyana

Photos: ©ExxonMobil





First Oil Is Just the Beginning



The road to first oil has, and continues to be, an exciting and remarkable journey. With first oil around the corner, increased investment and economic expansion are already positively impacting Guyana as the country readies itself for the transformational period ahead.

ExxonMobil's approach to local content in Guyana has been a coordinated and focused effort to enhance the local economic and social opportunities associated with its activities. While still in the early stages, near term opportunities on the journey to oil production are being captured by a wide variety of proactive Guyanese companies. With the business community and broader society preparing for a robust future, investment in knowledge transfer and skills upgrades continues to grow.

The development of communities goes hand-in-hand with the development of the oil and gas industry. Valuable social investments by ExxonMobil since exploration activities began are yielding results. Meaningful partnerships have been established in the areas of education, youth development and the environment, with the goal of contributing to lasting socioeconomic development for the country.

Amazingly, first oil is just the beginning. A third development project in the Stabroek Block, Payara, is underway and ExxonMobil has a number of prospects to continue to explore and potentially develop. Exploration activities are also progressing in other offshore blocks – Tullow recently announced two finds within a single month – and Repsol and CGX are preparing to drill.

With all that has been accomplished to date and significant plans for more to come, the future of Guyana's oil and gas industry appears bright.

Promoting Smart Partnerships



The oil and gas industry is helping to expand Guyana's business ecosystem. As local and international businesses establish new commercial ties to meet the industry's demand, the Centre plays a pivotal role in promoting profitable relationships through "smart partnerships." The Centre's "smart partnership" approach counsels Guyanese companies as they pursue equitable, transparent and mutually beneficial partnerships.

Smart partnerships take many forms including joint ventures (JVs) or subcontracting. JVs occur when Guyanese and/or international companies take an equity stake in a newly created company established to service the oil and gas industry and related businesses. Subcontractors play a significant role in the supply chain and are also primary examples of smart partnerships. Guyanese companies subcontracting grow their expertise, learn international standards and build a track record of service excellence. Many Guyanese companies that started as subcontractors only two years ago have gone on to receive prime contracts.

Another form of smart partnership is becoming an "authorized supplier" of parts, machinery or equipment. In this case a Guyanese company works with and invests in meeting the rigorous standards of an international supplier. The international supplier provides training and support to its Guyanese partners to meet these standards. Building authorized suppliers means that long-term operations and maintenance for vital components of offshore oil production are serviced directly in Guyana.

Over the last two years, more than 70 JVs and authorized suppliers have been established in Guyana. The Centre's smart partnership approach ensures that Guyanese businesses benefit hand-in-hand from offshore oil and gas opportunities while maximizing skills and technology development.



SUPPLIER REGISTRATION PORTAL
www.clbdportal.com

UPCOMING OPPORTUNITIES

Booth Design
Expression of Interest
Centre for Local Business Development

Provision of Grade 60 Rebar
Expression of Interest
Guyana Shore Base Inc

Provision of Ready Mixed Concrete
Expression of Interest
Guyana Shore Base Inc

Provision Of Labour, Materials, Consumables & Equipment for the Construction of a Turn-key, Contractor Designed, Lavatory Facility
Expression of Interest
Guyana Shore Base Inc

Oilfield Construction Services
Vacancy
NABI/KCL Oilfield Construction Services
Guyana

Supply of Goods and Services for Facility Construction
Expression of Interest
TechnipFMC

VISIT US

Centre for Local Business Development
253-254 South Road, Bourda, Georgetown, GUYANA

CONTACT US

+592-223-7781
info@centre.gy

+592-608-5256

[f](https://www.facebook.com/clbdguyana) [in](https://www.linkedin.com/company/clbdguyana) [@clbdguyana](https://www.instagram.com/clbdguyana)

Photos: ©ExxonMobil

