



Request for Expression of Interest (EOI)

Baker Hughes is an energy technology company with a diversified portfolio of technologies and services that span the energy and industrial value chain. We conduct business in more than 120 countries.

Believes that its principal competitive factors in the industries and markets it serves are product and service quality, efficiency, reliability and availability, HSE standards, technical proficiency, and price.

While Baker Hughes may have contracts that include multiple well projects and that may extend over a period of time ranging from two to four years, its services and products are generally provided on a well-by-well basis

We are inviting companies to submit an Expression of Interest (EOI) for the upcoming opportunities in the area(s), as listed below. The supply/service(s) would be performed in Guyana to support our in-country operations.

The Opportunity

Baker Hughes has extensive facilities in Land of Canaan, Guyana known as the Baker Hughes Guyana Supercenter. When the Supercenter opens in Q4 of 2021 it will act as the backbone for our Guyanese Operations and serve as a base for wider Caribbean operations, including those in Suriname, Trinidad & Tobago and further afield.

In keeping with our strategy of working with “local content” where possible to develop and grow our business, we are seeking a partner to provide in-house, 3rd-Party Outsourced Warehouse & Services, managed and audited by Baker Hughes

The scope of Warehouse & Logistics Services we seek are:

- Material Handling including the use of Forklifts, Motorized and Non-Motorized Pallet Jacks, Indoor and Outdoor Overhead Cranes, Jib Cranes, etc
- On-Site Palletizing, Racking, Crating & Strong
- Order Picking, Packing, Palletizing
- Shipping and Receiving
- Regular, routine inventory counts
- Regular maintenance and cleaning of the company and contractor’s workspace including sweeping floors, power-washing, drying, etc.

EOI Requirements

We require that any potential partners and those considering responding to this Request for Expression of Interest have the following:

Interested companies are required to:

- Registered with the Centre for Local Business Development (CLBD) in Guyana
- Submit a company profile inclusive of full contact details, physical address, Tax Identification No. (TIN), VAT, details on any joint ventures, partnerships, etc. that are part of your organization's structure.
- Demonstrate your capabilities through your work experience for providing services listed below
- Previous experience using racking, overhead cranes, jib cranes, forklifts, motorized and non-motorized pallet jacks
- Trained personnel with previous experience palletizing, crating and storing large, heavy materials and operating banding equipment
- Trained personnel with experience picking, packing and shipping large heavy materials accurately and on-time
- Trained personnel who have conducted Annual Physical Inventory Counts and Cycle Counts and are familiar with best-in-class warehouse and yard procedures
- rained personnel who have experience doing general cleaning duties including taping-off areas in which work is being performed, sweeping shop floors, power washing floors and surfaces and squeegeeing floors dry until barriers can be safely removed
- Locally owned company will be an asset.

Submissions

This notice is a Request for Expression of Interest ONLY and not a Request for Proposals. Companies expressing an interest in supplying the services listed, are required to submit the EOI packages by the submittal date October 18, 2021 to: kumeshwar.ronie@bakerhughes.com and copied to narvan.singh@bakerhughes.com and Robert.Renaud@bakerhughes.com.

Note: This request for EOI is not an invitation to tender for the required services and there is no commitment or obligation, implied or otherwise, for Baker Hughes Guyana Inc to issue a tender or enter into a contract. Participation in this EOI exercise does not construe or imply any commitment to any party, or entitle any party to any indemnity or any form of payment from Baker Hughes Guyana Inc