



# Expression of Interest

## Ship Chandler Services

Saipem is one of the world leaders in drilling services as well as in the engineering, procurement, construction and installation of pipelines and complex projects, onshore and offshore, in the oil & gas industry worldwide. The company has distinctive competences in operations in harsh environments, remote and deep-water areas. Saipem provides a full range of services with “EPC” and “EPCI” contracts (on a “turn-key” basis) and has distinctive capabilities and unique assets with a high technological content.

We are committed to assisting with the development of the people and the utilization of their resources where we operate. Hence, we invite companies that fulfill the Local Guyanese Content law to submit an Expression of Interest (EOI) for the upcoming opportunities in the area(s) listed herein.

The supply/service(s) would be performed in Guyana to support our in-country operations.

### Notes:

1) All interested companies are informed that Saipem may - at its sole discretion - enter into a contract according to this “Expression of Interest” and consequent competitive tender process. In addition, the contracted company must be - at the time of contract execution - a “Guyanese company” according to the Guyana Local Content Act No. 18 of 2021, Part I, 2, and be registered in the “Local Content Register” of Guyanese companies set up by the local Guyanese competent authorities, all under the Guyana Local Content Act No. 18 of 2021, Part II, 6(1)(b) and Part II, 8.

2) Companies that do NOT comply with all requirements of the Local Content Act above from the Government of the Cooperative Republic of Guyana shall refrain from submitting their expression of interest.

### Basic Requirements

- Registration with the Local Content Secretariat and Centre for Local Business Development (CLBD)
- Proof of CLBD Registration must be supplied with your submission – copy of confirmation email or image/snapshot of supplier’s profile.
- Local Content Certificate must be supplied or evidence showing that the registration process has been started.
- Submit a company profile inclusive of full contact details, physical address, Tax Identification No. (TIN), VAT, details on any joint ventures, partnerships, etc. that are part of your organization’s structure.
- Submit with the EOI the relevant experience and track record in the oil and gas sector (including clients and references) providing services/goods in the following categories:

### Submissions

The interested companies - which comply with the above **Basic Requirements** and the **Specific Requirements** described in the following page - are required to submit the EOI packages via email subjected “**EOI – Ship Chandler Services**” by October 22<sup>nd</sup>, 2022, to: [Shunette.Khan@saipem.com](mailto:Shunette.Khan@saipem.com)

This notice is the request for an Expression of Interest ONLY and not a Request for Proposals.



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### Specific Requirements

1. SUBCONTRACTOR must be capable to provide services in relation to provision of food, medical supplies, consumables, vessel equipment repairs, spare parts, safety inspections, surveys and general maintenance of vessel/s, including but not limited to:
  - Safety and life-saving equipment inspection and certification
  - Lifeboat and rafts inspection and certification
  - Firefighting equipment inspection, refilling and certification
  - Supply of marine paint, painting materials, welding consumables, industrial gases, lifting equipment, etc.
  - Supply of bunker, MGO, lubricants, chemicals
2. SUBCONTRACTOR must be capable, if so required, to provide services for maintenance of ICT equipment, and supply of spare parts and radio equipment, including radio licenses as required.
3. SUBCONTRACTOR must be capable, when and if required, to provide inspection services in line with the requirements of worldwide known and accepted certifying companies and/or on its behalf, such as ABS, Lloyds, RINA, Bureau Veritas, DNV, etc.
4. SUBCONTRACTOR must have a broad network of suppliers. Moreover, SUBCONTRACTOR must provide the list of suppliers normally used to provide the services above described.