**Request for Information #19-2022**

**Weather Monitoring Services**

Distributed on: July 01, 2022

Response Requested by: July 15, 2022

**Esso Exploration and Production Guyana Limited (EEPGL)**

**1. Objective**

This Request for Information (RFI) seeks detailed technical information from suppliers to assess capability to provide Weather Monitoring Services for offshore drilling operations in Guyana.

This RFI has several objectives:

First, we may use responses from you and the other participants to validate and further develop our team’s recommendations for inclusion in the Request for Proposal (RFP) for Weather Monitoring Services for offshore drilling operations in Guyana. The RFI process allows us to seek your input and develop a list of qualified bidders before structured bid rules take effect.

Second, the RFI process provides you an opportunity to begin developing your responses to some of the potential requirements if you are selected for the RFP.

Finally, EEPGL in its sole discretion, may divide the services described in this RFI and in a future RFP (Request for Proposal) into several enabling agreements that may be awarded to more than one bidder.

Please be aware that this RFI does not imply any commitment at this stage from EEPGL to complete an RFP. This RFI does not imply any commitment at this stage from EEPGL to acquire goods or services from any supplier.

All expenses or costs incurred by or for your firm as a result of your participation in the RFI and any subsequent RFP process shall be at your sole cost and expense. Your participation in the RFI process does not guarantee an invitation to participate in an RFP process.

**2. Background**

**General**

Esso Exploration and Production Guyana Limited (EEPGL) will utilize a services agreement for provision of Weather Monitoring Services for offshore drilling operations.

The scope of this Request for Information (RFI) is to identify suppliers who can provide Weather Monitoring Services to EEPGL as defined in section 6. Scope of Work.

EEPGL would like to inform all interested participants that there are no planned RFI sessions for this scope. If there are any clarifications, kindly direct them to our procurement shared mailbox at [EM.Guyana.Procurement@exxonmobil.com](mailto:EM.Guyana.Procurement@exxonmobil.com).

**3. Local Content Requirements**

3.1 EEPGL’s local content strategy is important to our business. Its elements are integrated into our daily processes and procedures, and guide the way we work today and plan for tomorrow.

3.2 Using a multi-tiered approach, EEPGL focuses on building workforce and supplier capabilities in conjunction with strategic investments in the local community.

3.3 During the bid process, all prospective EEPGL contractors are required to demonstrate awareness of the Local Content Act (2021) and its potential application to their work under the scope.

3.4 Bidders are expected to include in their submission a preliminary local content strategy outlining how they will deliver on the local content expectations outlined below and those captured in the Act, and, upon award, implement an acceptable plan. Should the successful bidder be required to submit local content plans to the Government of Guyana under the Local Content Act (2021) they will also provide a copy of those plans to EEPGL.

3.4 The following requirements apply to orders that will be performed, or with exercise of contractor’s best efforts could be performed, wholly or in any part in Guyana (including without limitation the Guyana Exclusive Economic Zone) or with utilization of any Guyanese subcontractor, vendor, or similar Guyanese content.

3.5 The below requirements specific to EEGPL contractors are in addition to the Local Content Act (2021) issued by the Government of the Cooperative Republic of Guyana; in the event of a conflict between these requirements and those of the Government of Guyana explicit instruction must be sought by EEPGL.

**REQUIRED ACTIVITIES**:

A. Contractor Procurement Activities:

To support EEPGL’s objectives of giving preference to qualified local suppliers from Guyana, a contractor shall:

* + - * 1. Give fair and adequate opportunity and first consideration to the following:

The purchase of Guyanese goods and materials, provided such goods and materials are available on a timely basis of the quality and in the quantity required by the contractor at competitive prices.

Utilization of Guyanese contractors insofar as they are commercially competitive and satisfy the contractor's financial and technical requirements and meet the requirements of this section.

* + - * 1. Establish appropriate tender procedures for the acquisition of goods, materials, and services, which shall ensure that Guyanese contractors are given fair and adequate opportunity to compete for the supply of goods and services.
        2. Establish procedures to provide the contractor’s Guyanese subcontractors feedback following contracting activities.
        3. Ensure that the contractor’s subcontractors comply with the requirements contained in this section.
        4. Steward the contractor’s, and its sub-contractors’, local content development progress in accordance with these requirements and the contractor's local content plan.

B. Contractor’s Employment Opportunities

To support EEPGL’s objectives of giving preference to qualified local personnel and suppliers from Guyana, a contractor shall:

* + - * 1. Prepare and implement a program to give fair and adequate opportunity and first consideration for employment of Guyanese nationals having appropriate qualifications and necessary experience to perform job responsibilities commensurate with the contractor’s scope of work.
        2. Ensure that the contractor’s subcontractors comply with the requirements contained in this Section.
        3. Steward the contractor’s and its sub-contractors’ local content development progress in accordance with this guidance and the contractor's local content plan.

C. Contractor’s Use of External Resources:

1. Centre for Local Business Development

a. To facilitate transparent local hiring and contracting, a contractor is encouraged to consider using the following capabilities provided by the Centre for Local Business Development (CLBD):

Advertising upcoming vacancies and tenders with potential local content.

Publishing Vacancies/Expression of Interest/Tenders in the public domain for approximately two weeks via the Centre for Local Business Development Supplier Registration Portal (SRP) and CLBD Facebook/Website.

Utilize SRP to augment any bid lists with Guyanese contractors that meet requirements.

Plan communications for announcements of tender award/hiring/training as appropriate.

Provide opportunities for feedback following Expression of Interests/Request for Information (RFI) and bids to Guyanese vendors.

1. A contractor should also consider engaging, and actively collaborating with, the Centre for Local Business Development.

(i) The Centre’s role is to facilitate communication between suppliers, contractors and subcontractors, with a goal to build the capacity of Guyanese small and medium enterprises. The Centre will maintain a Supplier Registration Portal and is able to provide a mechanism for advertising opportunities for Guyanese goods and services, for a contractor’s use.

(ii) EEPGL does not endorse or recommend any supplier listed on the Portal. As such, a contractor should perform appropriate due diligence on any supplier prior to use. The Centre is located in Georgetown at 253-254 South Road, Bourda on the top floor of the IPED Building. The website is: [www.centreguyana.com](http://www.centreguyana.com)

2. Online & Social Media – Publishing Vacancies/Expression of Interest/Tenders in the public domain for approximately two weeks via relevant online and social media sites (EEPGL, Local Content Secretariat, contractor, and newspapers).

D. Contractor’s Local Content Metrics Reporting

* + - 1. A contractor shall provide local content reporting metrics using an EEPGL-provided template. The template may be updated by EEPGL at any time.
      2. Metric reporting requests will be sent at least twice annually to the contractor. EEPGL reserves the right to change the frequency of metric requests to the contractor.
      3. Should the contractor be required to submit metrics to the Government of Guyana under the Local Content Act (2021) they will provide a copy of those reports to EEPGL.

**4. RFI Instructions**

Please complete RFI Questionnaire (excel format) elaborating on each item as appropriate and keeping the following in mind:

* Please use the attached spreadsheet for your response using the drop down options if applicable.
* Please answer the questions as completely as possible and advise if you cannot answer a particular question.
* Please note the word limit for each section. Submitters should not exceed the word limit.
* Please submit your response in **electronic** form using any of the following electronic formats: Microsoft Word, Microsoft Excel, Adobe PDF, etc.
* Your e-mailed responses should be limited to a reasonable size (<5MB). If the response is >5MB, then multiple submissions <5MB are acceptable.
* **Please do not submit pricing or price proposal information at this stage.**
* Your submittal should not include information which you consider proprietary, trade secrets or confidential.
* **There will be no clarification meetings for this RFI. Please submit all questions to email address:** [**EM.Guyana.Procurement@exxonmobil.com**](mailto:EM.Guyana.Procurement@exxonmobil.com)

**5. Due Date Schedule - Key Dates in the RFI Process**

|  |  |
| --- | --- |
| **Schedule** | |
| July 01, 2022 | RFI Initiated |
| July 15, 2022 | Deadline for supplier to submit completed RFI  **All required RFI documents to be submitted no later than 5:00 PM July 15, 2022. No extensions will be granted.** |
| August 2022 | Evaluation of RFI responses |

* Contact for Questions please email: [EM.Guyana.Procurement@exxonmobil.com](mailto:EM.Guyana.Procurement@exxonmobil.com)

**6. How to Submit:**

1. Complete Required Documents and include in an email

1. Completed Questionnaire (Excel Document)
2. Completed PBAQ
3. Copy of the company’s Articles of Incorporation (including the page with the Directors/Management and details of nationality)
4. Copy of the company’s Certificate of Registration (company TIN) from the Guyana Revenue Authority
5. Copy of company’s organizational chart with details on nationality of all personnel’s.

2. Send Email with the following title format:

“Company Name – RFI #19-2022 Weather Monitoring Services – Final RFI Submission”

3. Send email to: [EM.Guyana.Procurement@exxonmobil.com](mailto:EM.Guyana.Procurement@exxonmobil.com)

4. Kindly note it’s not a requirement to register at the CLBD in order to respond to any of our RFI’s as this request is open to all interested companies.

**7. Scope of Work**

**DESCRIPTION OF WORK: Weather Forecasting and Associated Services**

1. **Work and Data Products**

Contractor will prepare and deliver the following:

* Marine Forecast
  + Site specific
  + Prepared and delivered twice daily
  + 7-day outlook at 3-hour increments
* Severe weather and lightning proximity alerts
* Tropical weather daily updates for broader Atlantic Basin
* Hurricane advisory, commentary, and storm track graphics/map
* Hurricane timeline tools
* Tidal Charts
  + Monthly forecast of tide heights at the site
  + Tabular and graphical format
    - Data table that has each day’s tide height in meters to the nearest 0.01m (i.e. cm) and the hour and minute of occurrence of each high and low tide.
    - Tide data reported for both mean sea level (MSL) and lowest astronomical tide (LAT) datums.
    - Includes a line graph displaying the entire month’s tidal data.
    - Includes separate line graphs that have three (3) days on each (approximately 10 separate graphs each month).
  + Sent on the 25th of the previous month

1. **Support Services**

* On demand advise or weather-related consultation to field or office personnel
* 24/7 meteorologist support

1. **Distribution and Delivery**

* Email Distribution
  + Daily reports and updates as attachments in PDF format
  + Key updates/alerts and forecast summaries as plain text in the email body
* Internet Web Portal
  + Contractor to provide a secure internet web portal for Client to access all weather forecast information and reports that Contractor generates as described in this scope of work.

1. **Weather Forecast Parameters**

The following are the minimum expected tabular / graphical forecast parameters able to be provided by the Contractor.

* Winds
  + Direction
  + Wind Speed
  + Wind Gusts
* Total Seas
  + Significant Wave Height
  + Occasional Wave Height
  + Maximum Wave Height
  + Mean Wave Period
  + Peak Period
* Wind Wave
  + Significant Wave Height
  + Mean Wave Period
  + Direction
* Swells
  + Significant Wave Height
  + Mean Wave Period
  + Direction
* Weather
  + Synoptic Overview
  + Visibility
  + Precipitation
  + Air Temperature
  + Air Pressure
  + Sea Temperature
  + Freezing Level
  + Fog Risk
  + Cloud Base
  + Dew Point Temperature
  + Mean Surface Level Pressure
  + Lightning Risk
* Tides
  + MSL
  + LAT

1. **Area of Monitoring**

Contractor shall provide weather monitoring services, as described in Exhibit C, in the following three primary areas:

* Offshore Guyana – Drilling Rig Specific Location(s)
* Georgetown, Guyana
* Chaguaramas, Trinidad