



The Centre for Local Business Development is Guyana’s leading source for oil and gas business and industry information, policy advocacy, and professional networking. Since 2017, the Centre has been meeting the growing demands of Guyanese businesses by offering training, mentoring for growth, and procurement linkages.

Alistair Routledge takes up post as new President of ExxonMobil Guyana



Alistair Routledge has taken up his new post as President of ExxonMobil Guyana after serving in a similar role in Qatar over the past six years. He replaces Rod Henson, who was recently named Vice President, Wells, for ExxonMobil in Houston.

“I look forward to joining this amazing team of professionals, learning more about Guyana and getting to know the Guyanese people, who are integral to our operations,” said Routledge. So much has been accomplished since the first oil discovery offshore in 2015. We look forward to many great achievements to come as ExxonMobil is committed to a long term partnership here.”

As President of ExxonMobil Qatar, Routledge was responsible for leading all ExxonMobil-affiliated activities in Qatar, as well as related international joint ventures with Qatar Petroleum in the UK, Italy and USA. He received his BEng degree in Mechanical Engineering from Heriot-Watt University in Edinburgh and an MBA degree from Strathclyde Graduate Business School in Glasgow.

The new ExxonMobil Guyana President began his career with Mobil in Aberdeen, Scotland in 1990 and has since undertaken a range of individual, supervisory and managerial assignments for Mobil and eventually ExxonMobil. He has served in various capacities in engineering, operations, planning and commercial functions while working in the United Kingdom, the United States, Venezuela, Italy and Qatar.

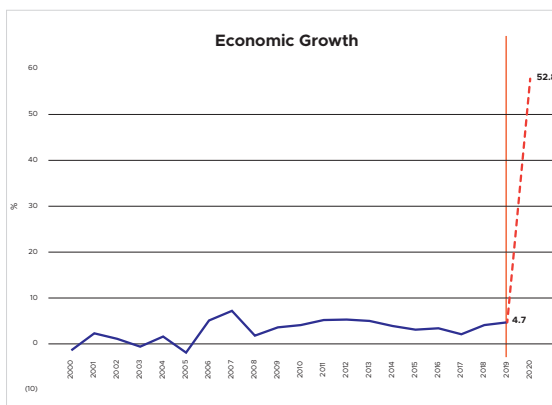
Routledge will be joined by his wife Nikki, while their two children are studying in the US. He is passionate about education and an avid sports fan who is looking forward to being an active member of the Guyanese community.

Political and Economic Update 2020



Guyana held elections in March 2020. Five months later, we have a new President. The prolonged political impasse, combined with the COVID-19 pandemic, in which Guyana has recorded 568 cases and 22 deaths, certainly has implications on the country’s economy.

Guyana’s economy is expected to grow by 52.8 percent, down from the 85.6 percent growth projected for 2020 in International Monetary Fund forecasts. The revised downward trend is a result of falling oil prices and the COVID-19 pandemic. The growth will be driven by an expansion in the oil and gas (O&G) sector, while COVID-19 is expected to have a negative impact on all other economic sectors within the country. Guyana is one of the few countries globally for which positive economic growth is forecasted in 2020. However, it should be emphasized that this is as a result of a new O&G industry coupled with an increase in the price of gold, which is Guyana’s second largest export.



SUPPLIER REGISTRATION PORTAL
www.clbdportal.com

UPCOMING OPPORTUNITIES

- 2020 Tender List posted on the Supplier Registration Portal

OIL AND GAS SEMINARS

- Introduction to the Offshore Oil & Gas Industry
- Health, Safety, Security & Environment (HSSE)
- The Procurement Process

BUSINESS COURSES

- Financial Management
- Human Resources Management
- Supply Chain Management

VISIT US

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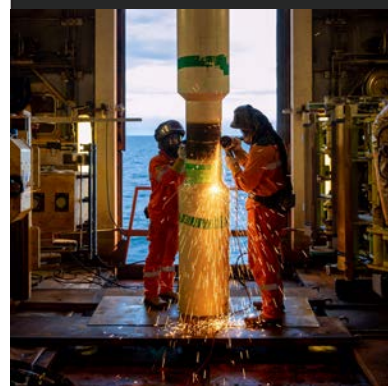
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Centre Updates



Over the last quarter, the Centre has shifted to 100 percent virtual services, seminars and courses. The Centre has continued to offer businesses one-on-one consulting through phone, video conference and WhatsApp. COVID-19 forced the Centre to adapt and forge a pathway for Guyanese businesses to follow. The seminars on Offshore Oil and Gas, Procurement for Local Suppliers as well as the Computer Based Seminar have attracted over 300 people in the last quarter.

Most importantly, the Centre has expanded its offerings - including a "Join the Conversation" webinar from Dr Dean Foreman from the American Petroleum Institute. Dr. Foreman's webinar explained the recent drop in global oil prices and what this means to Guyana's reserves. If you missed the webinar then please check out the Centre's website, www.centreguyana.com, and watch the recording.

The Centre also launched a mobile application for its Supplier Registration Portal. Please check out Google Play and the App Store to download the SRP App and get SRP updates in the palm of your hand.



HSSE Updates



COVID-19 highlights that health, safety, security and environment (HSSE) work is not only for the oil and gas industry. Over the last 3 months, PPE and N95 masks are important topics for all businesses. The Centre's commitment to HSSE training did not wane but went virtual as well. As companies prepare to bounce back post COVID closedowns, multiple firms progressed through the Centre's HSSE programme. This work was supported through virtual courses in Workplace Assessment, Job Safety Analysis and Hazard Identification.

In addition, Centre staff are consulting with firms via phone, teleconference and WhatsApp. These consultations allow firms to gain critical feedback for their HSSE plans. During the last three months, at least nine firms are in the final stage: awaiting a Centre site visit of their workspace to confirm HSSE plans. Beyond the HSSE programme, the Centre launched a twice-weekly Tool Box talk. These five to 15 minute teleconferences allow the Centre to pass along key HSSE information in an easy-to-digest format to businesses. It allows the development of that critical safety culture to continue even when employees are not on-site.

CENTRE FOR LOCAL BUSINESS DEVELOPMENT

Guyana: Job Safety Analysis (JSA)

July 2020

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