





The Centre's ElevateAll is a business entrepreneurship programme offering an exciting opportunity for Guyanese businesses to participate in acceleration workshops and professional mentoring to grow their companies.

# **ElevateAll-Manufacturing**

Targeting local owners, operators, and managers across the manufacturing sector, ElevateAll-Manufacturing builds the leadership and business skills of entrepreneurs.

The Guyana Manufacturing and Services Association (GMSA) is a leading partner for ElevateAll-Manufacturing and acts as lead mentors, guest facilitators, and expert speakers.

# **Programme**

**ElevateAll** is designed to enable the growth of small and medium-sized businesses through:

- tailored workshops
- gap analysis
- mentoring
- pitch development
- ofostering a strong and supportive peer-learning environment

Predicated on successful mentorship and peer-learning models, **ElevateAll** matches a pool of professional mentors with participants based on their business background and focus.

**ElevateAll-Manufacturing** is looking for motivated entrepreneurs and manufacturers that recognise the value of an interactive and collaborative approach to expand their company, access new markets and increase efficiencies and innovation.

### **Mentors**

The Guyana Manufacturing and Services Association (GMSA) partners with **ElevateAll-Manufacturing** to act as lead mentors, guest facilitators, and expert speakers. GMSA is dedicated to creating a collective voice for manufacturing and service-based companies to achieve success and economic independence through business ownership and self-employment.

# Who is ElevateAll looking for?

#### You

- Embody coachability and commitment
- Either a founder or a member of the management team of an existing SME
- Guyanese citizen living in and based in Guyana

### **Your Business**

- Is looking to grow, access new markets or add innovative best practices
- Is in the manufacturing sector
- Is looking to build a robust business strategy

### **ElevateAll Cycle**

The first cycle of ElevateAll-Manufacturing will run from June-September 2023.

# PHASE ONE

# June 16-18

- » 35 participants
- » Weekend bootcamp (3-Day Event)
- » Group sessions and take-home activities
- » Business model canvas
- » Value proposition development

## PHASE TWO

### July-September

- » 15 select participants (from the bootcamp)
- » 10-week programme
- » 8-10 hours per week
- 3 1:1 mentorship, tailored coaching and workshops
- » Weekly peer learning (Wed 9am-12pm)
- » Supporting business courses

### BUSINESS SHOWCASE

### September - Expo Day

- » Graduation
- » Network with potential buyers and partners